## PUBLIC WARNING

## BEWARE OF FRAUDULENT COMPANIES/ NON-CORPORATE ENTITIES/ INDIVIDUALS

The public is once again warned not to be misled by fraudulent activities/schemes of deposits, loans, investments etc. launched by certain companies, non-corporate entities and/or individuals through advertisements in print and electronic media, agents, brochures, websites, emails and hoardings etc. The modus operandi of such schemes is briefly explained below for the benefit/information of the public:

- Employment Scams in which job advertisements are published seeking processing fee etc., from the candidates along with the job applications.
- Real estate scheme/projects soliciting investors to purchase properties in Pakistan by promising high gains and abroad by promising residency permits as well. The projects/properties exist only on paper. After obtaining sufficient funds from investors they disappear.
- Deposit Schemes in which the public is promised unusually high profit/mark-up. They give assurance of deposit safety and guaranteed regular high profits. They pay profit regularly for some time. Once they have obtained enough deposits, they disappear.
- Loan Schemes in which they promise loans of huge amounts for any purpose on easy terms. They ask borrowers to fill forms, pay certain fees and then keep telling them that they have submitted their case to a bank and will get it soon. Ultimately, they tell the borrowers that the bank has declined their loan application or they simply disappear. In this way, they get a lot of prospective borrowers to pay fees and make a lot of money.
- Relief/ Charity Scams in which potential donors are contacted by strangers/ unreliable persons through unsolicited e-mails, phone calls, SMS or other means to deposit money into a bank account or supply personal bank account details.
- Booking of vehicles/ tractors/ capital goods in which
  the public is asked to give certain cash by hand or
  deposit the same into a bank account, in the name of
  advance money/ booking price for purchase/ lease of
  such capital goods. The fraudsters either do not deliver
  the vehicle or disappear with the money.

- Introducing brokers of foreign brokerage houses, a type
  of business not covered under local laws. These
  concerns offer their services to clients in return for hefty
  fees. Most of the clients lose all of their hard earned
  money without any legal cover. They use bogus trading
  software to cheat their investors.
  - Investors are advised to be cautious and ensure that the brokers/agents with whom they are trading are registered as brokers with the SECP. Registration status can be verified from SECP's webpage <a href="https://www.secp.gov.pk">www.secp.gov.pk</a> or by calling at the SECP's Broker Registration Wing at 92-51-111-117-327.
- Multi Level Marketing (MLM), Direct Selling, Ponzi and Pyramid Schemes requiring new customers to bring certain number of more members in a geometric progression. The process of membership reaches a stage of saturation when the whole structure collapses and only a few people at the top of the scheme make money. Some companies also use this technique in the guise of sales strategy to sell otherwise unmarketable products at exorbitant prices
- Cheating through post, e-mails, phone calls, SMS by
  offering unexpectedly exciting prizes, lucky draws and
  sweepstake, and false promotions/ offers. Such
  approaches are designed to trick the innocent people to
  part with their money.
- Prize winning frauds- Car, plot of land or attractive employment/ lottery schemes etc., in which innocent people are informed over telephone or through letter about Car prize or winning a plot of land by taking their names and other particulars from sources like utility bills, telephone directories etc. The so-called winner is asked to deposit transport and service charges in a bank account. The amounts deposited by the people are immediately drawn.

The public is, therefore, advised in their own interest to be prudent while making any investments and to verify that the entity they are dealing with is duly authorized/licensed by the relevant authority to carry on its business. Appropriate advice from independent legal or financial professionals regarding the risks involved is advisable. The list of entities licensed by the State Bank of Pakistan (SBP) and the Securities and Exchange Commission of Pakistan (SECP) is available at their respective websites. For further clarification in respect of these entities, you may contact the SECP or the SBP at the following addresses:



## **Ahmad Muzammil**

Addl. Registrar of Companies Securities and Exchange Commission of Pakistan

NIC Building, 63 Jinnah Avenue, Islamabad email: amuzammil@secp.gov.pk Tel.: 051-9208887, Fax No: 051-9207863



## Jamal Abdul Nasir

Deputy Director Banking Policy & Regulations Department **State Bank of Pakistan** 

I. I. Chundrigar Road, Karachi email: jamal.abdul@sbp.org.pk Tel.: 021-32453578, Fax : 021-99212506